

Towards the 30th SaMoTer at Veronafiere 22-25 February 2017

CONSTRUCTION MACHINES, JANUARY-NOVEMBER 2015: ITALIAN EXPORTS UP (+7.6%) TO MORE THAN 2.2 BILLION EUROS

Figures published by the SaMoTer-Prometeia Observatory certify increases in key markets: Europe (+7.7%), Central and Eastern Europe and Turkey (+3.7%), North America (+23.1%), Central and South America (+6.3%), Middle East (+26.3%), Asia (+28.7%), Australia (+23.5%) and Africa (+2.5%). Another sharp fall in Russia (-62.8%).

Verona, 18 February 2016 - Italian exports in the **construction machinery** sector between January and November 2015 totalled 2 billion 275 million euros in turnover, an increase of 7.6% over the same period in 2014. Imports also increased, amounting to 587.9 million euros (+16.7%), as well as the balance of trade – in the black by 1 billion and 687 million euros (+4.7%).

Consolidation of the recovery seems to be confirmed by figures published by the **SaMoTer Observatory** for the “construction equipment” market, developed in collaboration with **Prometeia** and information from **Unacea**, the National Union of Construction Equipment & Attachments Companies.

The **30th edition of SaMoTer**, the landmark triennial exhibition in Italy for earth moving, sites and construction, is scheduled at Veronafiere 22-25 February 2017, alongside Asphaltica, the road paving and infrastructure show, and Transpotec, the road transport and logistics event.

In more detail, the **earth moving machinery** sector contributes to the share of total exports to the tune of 905 million euros (+6.8%): exports of track-laying bulldozers were down (from 29.7 to 8 million euros), offset by an increase wheel-mounted bulldozers (up from 4.9 to 17.8 million euros); buckets, shovels and mechanical grippers were up by 10.4 million euros (from 80.4 to 90.8 million euros); even public works machinery improved (from 141 to 158.9 million euros).

There was also a leap forwards for **road building machinery**, with orders worth 102 million euros (+29.1%): the list is topped by bitumen mixing machines (from 66.2 to 81.6 million euros) and roller compressors (from 2.4 to 10.8 million euros).

Foreign sales were essentially stable (-0.7%) for **concrete machinery** with 295.2 million euros, while **tower cranes** improved from 170.1 to 202.3 million euros (+18.9%). There was a slight decline (-2.6%) for **aggregate preparation machinery**, which over the eleven months in consideration totalled 407.9 million euros. There was a positive result, finally, for **drilling machines** with exports coming to 362.8 million euros (+19.9%).

Looking at **markets**, the main outlet for Italian construction machinery is once again Western Europe with 825 million euros (+7.7%); there was also strong growth in North America (+23.1%), the Middle East (+26.3%), Asia (+28.7%) and Australia (+23.5%). More modest increases were seen in Central-Eastern Europe and Turkey (+3.7%), Central and South America (+6.3%) and Africa (+2.5%). Russia, in the wake of sanctions related to the Ukraine crisis, saw exports continue to collapse, down by 62.8%.

As regards **imports**, there were increases in segments such as earth moving machinery (+27.5%), road building machinery (+15.5%), tower cranes (+150.8%) and aggregates preparation machinery (+21.6%). Figures were significantly down, on the other hand, for drilling machines (-42.9%) and concrete equipment (-39.3%).

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