

SAMOTER-VERONAFIERE OUTLOOK**FOREIGN TRADE MONITOR****Italian exports by sector and destination geographical area
(in €)****MONTHLY REPORT - FEBRUARY 2017**

CONSTRUCTION MACHINERY	JAN-NOV 2015	JAN-NOV 2016	Var. %
EARTH-MOVING MACHINERY AND EQUIPMENT			
Western Europe	439.154.072	463.359.847	5,5%
Central-Eastern Europe and Turkey	106.099.143	105.468.557	-0,6%
Russia	14.507.639	11.664.691	-19,6%
Others, Europe	3.302.341	2.962.638	-10,3%
Middle East	70.796.102	40.475.984	-42,8%
China	32.172.838	27.483.230	-14,6%
India	1.516.830	1.219.680	-19,6%
Others, Asia	28.051.832	45.958.193	63,8%
North America	69.163.992	74.562.433	7,8%
Central and South America	44.299.865	41.467.360	-6,4%
North Africa	46.170.011	50.311.501	9,0%
Others, Africa	37.954.073	33.854.462	-10,8%
Oceania and other territories	11.782.009	11.814.837	0,3%
Total	904.970.747	910.603.413	0,6%
ROAD BUILDING MACHINERY			
Western Europe	9.989.191	11.400.284	14,1%
Central-Eastern Europe and Turkey	20.969.819	26.558.972	26,7%
Russia	4.269.109	5.337.299	25,0%
Others, Europe	63.396	1.904.825	2904,6%
Middle East	18.924.832	6.625.543	-65,0%
China	985.472	1.777.838	80,4%
India	1.290.367	189.929	-85,3%
Others, Asia	2.757.387	1.241.492	-55,0%
North America	6.818.852	22.385.033	228,3%
Central and South America	2.087.536	6.459.602	209,4%
North Africa	27.397.482	13.117.145	-52,1%
Others, Africa	4.115.114	3.561.811	-13,4%
Oceania and other territories	2.471.631	564.770	-77,1%
Total	102.140.188	101.124.543	-1,0%

CONCRETE MACHINERY			
Western Europe	79.994.668	85.552.996	6,9%
Central-Eastern Europe and Turkey	41.025.909	31.582.097	-23,0%
Russia	7.609.481	3.659.318	-51,9%
Others, Europe	463.972	1.069.823	130,6%
Middle East	52.339.030	26.104.129	-50,1%
China	466.737	804.879	72,4%
India	676.511	561.335	-17,0%
Others, Asia	12.290.942	9.895.621	-19,5%
North America	6.135.185	6.247.199	1,8%
Central and South America	19.440.890	21.701.657	11,6%
North Africa	49.284.660	45.259.022	-8,2%
Others, Africa	20.913.147	16.824.231	-19,6%
Oceania and other territories	4.664.717	4.334.289	-7,1%
Total	295.305.849	253.596.596	-14,1%
TOWER CRANES			
Western Europe	86.112.579	106.581.835	23,8%
Central-Eastern Europe and Turkey	17.743.487	13.391.083	-24,5%
Russia	362.000	0	-100,0%
Others, Europe	1.442.976	1.717.916	19,1%
Middle East	17.878.189	13.104.549	-26,7%
China	16.822.327	4.239.539	-74,8%
India	4.352.078	2.222.525	-48,9%
Others, Asia	13.571.326	11.970.263	-11,8%
North America	17.056.518	24.076.015	41,2%
Central and South America	7.206.923	1.590.969	-77,9%
North Africa	5.223.958	8.313.579	59,1%
Others, Africa	4.529.729	2.555.124	-43,6%
Oceania and other territories	9.988.361	5.535.800	-44,6%
Total	202.290.451	195.299.197	-3,5%
AGGREGATE PREPARATION MACHINERY			
Western Europe	129.941.572	137.680.106	6,0%
Central-Eastern Europe and Turkey	47.538.651	46.162.235	-2,9%
Russia	9.013.709	14.711.957	63,2%
Others, Europe	880.312	562.549	-36,1%
Middle East	36.680.351	25.141.153	-31,5%
China	15.469.130	9.602.211	-37,9%
India	7.354.410	7.878.629	7,1%
Others, Asia	31.098.530	32.718.269	5,2%
North America	48.537.871	44.353.253	-8,6%
Central and South America	31.202.976	25.719.547	-17,6%
North Africa	31.087.226	28.780.248	-7,4%
Others, Africa	9.588.421	11.710.939	22,1%
Oceania and other territories	9.888.715	7.552.283	-23,6%
Total	408.281.874	392.573.379	-3,8%

DRILLING & TUNNELING MACHINERY			
Western Europe	92.697.371	78.639.042	-15,2%
Central-Eastern Europe and Turkey	19.542.447	45.582.022	133,2%
Russia	8.732.126	4.236.300	-51,5%
Others, Europe	59.556	52.964	-11,1%
Middle East	49.424.746	18.172.292	-63,2%
China	2.421.138	2.749.852	13,6%
India	5.508.668	17.382.810	215,6%
Others, Asia	27.663.737	21.741.514	-21,4%
North America	87.916.895	72.355.381	-17,7%
Central and South America	29.064.556	17.525.389	-39,7%
North Africa	27.454.595	132.256.155	381,7%
Others, Africa	9.486.406	5.022.938	-47,1%
Oceania and other territories	14.133.214	12.966.204	-8,3%
Total	374.105.455	428.682.863	14,6%
TOTAL COSTRUCTION MACHINERY			
Western Europe	837.889.453	883.214.110	5,4%
Central-Eastern Europe and Turkey	252.919.456	268.744.966	6,3%
Russia	44.494.064	39.609.565	-11,0%
Others, Europe	6.212.553	8.270.715	33,1%
Middle East	246.043.250	129.623.650	-47,3%
China	68.337.642	46.657.549	-31,7%
India	20.698.864	29.454.908	42,3%
Others, Asia	115.433.754	123.525.352	7,0%
North America	235.629.313	243.979.314	3,5%
Central and South America	133.302.746	114.464.524	-14,1%
North Africa	186.617.932	278.037.650	49,0%
Others, Africa	86.586.890	73.529.505	-15,1%
Oceania and other territories	52.928.647	42.768.183	-19,2%
TOTAL COSTRUCTION MACHINERY	2.287.094.564	2.281.879.991	-0,2%